



Latest Distinctions

- Leads India Inc. in *Fortune's* 'Global 500' at 125th position
- IndianOil is the 21st largest petroleum company in the world.
- IndianOil in 'Top 50 Best Companies to Work for'
- In top 5 of the 'FE 500' ranking
- In top 5 of Business India's 'Super 100' ranking
- 'Most innovative company' award at the 6th Annual International Business Awards
- Only PSU among India's 25 best employers in a survey by Outlook Business-Hewitt Associates
- Tops 'ET 500' ranking 2009
- No.1 in 'BW 500' ranking 2009
- Winner of 4 OISD awards
- Pride of place in 'Platts 2009' ranking
- Won Technology Day Award 2010

Refineries

- Owns and operates 10 of India's 20 refineries
- Over 100% Capacity utilisation for the 3rd consecutive year
- Clocked lowest overall specific energy consumption
- Best distillate yield of 75.3 wt% achieved
- Panipat, Haldia, Mathura refineries commence production of BS IV compliant petrol and diesel
- Crude imports of 39 million tonnes in 2009-10
- Combined refining capacity of 60.2 MMTPA
- Combined refining capacity of 1.2 million barrels per day
- Accounts for 34% national refining capacity
- Investments of over Rs. 47,000 crore during 2007-12, under eleventh five year plan
- 15 MMTPA grassroots refinery at Paradip to be completed by 2011-12.

Marketing

- Dominant market share in petroleum products
- BS – IV compliant petrol & diesel launched in 13 cities
- Retail sales in petrol registered 14% growth in 2009-10

- Retail sales in diesel registered 9.2% growth in 2009-10
- Sold 67.95 million tonnes of petroleum products during 2009-10
- Exports of 4.49 million tonnes of petroleum products during 2009-10
- 35,600 sales points.
- 167 bulk storage terminals and depots
- 98 aviation fuel stations
- 88 *Indane* (LPGas) bottling plants
- 7,593 bulk consumer pumps
- Widest network of 18,643 petrol & diesel stations
- 2947 *Kisan Seva Kendras* in rural markets
- Rajiv Gandhi Grameen LPG Vitarak scheme launched to offer LPG in rural markets
- 56.8 million *Indane* households
- 273 Auto LPG Dispensing Stations
- World-class **SERVO** lubricants launched in Qatar
- 5,095 *Indane* distributors
- Lubricants exports record growth of 34%
- ISO-9002 certified Aviation Service commands almost 63% market share
- XTRAPREMIUM market share pegged at 56%
- New XTRAPOWERS Easy Fuel card launched as a pre-paid gift card
- XTRAMILE market share pegged at 63%

Pipelines: Underground Highways

- Pipelines Network spanning 10899 Km across India.
- Mathura-Delhi Pipeline the first pipeline to introduce BS-IV compliant petrol to Delhi /NCR
- Chennai-Bengaluru product pipeline commissioned
- CTMPL achieves ZERO incident and pilferage record consecutively for the 5th year
- TPM implementation underway in Mathura – Delhi Pipeline
- Capacity of Mundra-Panipat pipeline augmented from 6 to 9 MMTPA in June 2010
- Capacity of Chennai-Trichy-Madurai pipeline augmented 1.8 to 2.3 MMTPA

Research & Development

- New areas of research - Petrochemicals, Polymers and Nanotechnology
- 181 lube formulations developed during 2009-10; 75% commercialised
- Portfolio of 215 active patents
- India's first commercial Hydrogen-CNG dispensing station at New Delhi
- Among the 6 worldwide technology holders for marine oils
- Developed new technologies and catalysts

Alternative Energy

- Developing & deploying cost-effective green technologies
- Largest captive plantation for bio-fuel production in India – 1012 hectare – in Chattisgarh & Madhya Pradesh

- MoU with NPCIL for investing in nuclear energy
- JV with the Chhattisgarh Renewable Development Authority for biofuels
- Commissioned a 21 MW wind power project at Gujarat
- Solar lanterns launched in Orissa, Karnataka and North East States
- MoU for contract farming on one lakh hectare wasteland in UP

New Interest Areas

Petrochemicals

- Planned investment of Rs. 20,000 crore (US\$ 4 billion) by 2011-12.
- World's largest single-train Linear Alkyl Benzene plant at Gujarat Refinery
- World – class Paraxylene/Purified Terephthalic Acid plant at Panipat.
- India's largest Naphtha Cracker with downstream polymer units commissioned at Panipat
- LAB, a key ingredient for detergents, sales touched 124 TMT during 2009-10
- LAB exports crossed 19 TMT during 2009-10
- PTA sales grew by 30% during 2009-10
- Polymers exported to Nepal
- Setting up a state-of-the-art Styrene Butadiene Rubber (SBR) unit

Natural Gas

- Sales of 1.89 million tonnes of R- LNG in 2009-10
- R- LNG turnover grew by 3.9%
- IndianOil JV – Green Gas granted authorisation for City Gas Distribution at Agra
- Long – term gas supply agreement signed with NTPC.
- Franchise agreement with Indraprastha Gas Ltd. to sell CNG through retail outlets
- Franchise agreement with Mahanagar Gas Ltd. to sell CNG through retail outlets
- Franchise agreement with Adani Energy Limited to sell CNG through retail outlets
- Franchise agreements with GEECL, SITI Energy & GSPC Gas Ltd. to sell CNG through retail outlets

Exploration & Production

- Non-operator participating interest in 8 oil & gas blocks awarded under various NELP rounds
- Petroleum Exploration Licence for one operatorship block under NELP VII and two under NELP VIII
- 2 Coal Bed Methane blocks in consortium with other companies
- Two onshore type 'S' NELP blocks, with 100% participating interest and sole operatorship.
- 9 overseas exploration blocks
- 12 domestic exploration blocks

